

UPDATE



NORTH AMERICAN SAFETY VALVE

Summer, 2016

From the
President's Desk



Allen Tanis
President

*“When I tell
you NASVI
is taking on
new partners,
you can believe
it's a big deal.”*

Partners

I know a thing or two about partnerships. I've been married for 40 years to a real German, and god knows I deserve a medal. I had two partners when we started 41 years ago. One was fired; the other one should have been president of the Peace Corps. So when I tell you NASVI is taking on new partners, you can believe it's a big deal.

We are partnering with a remanufacturer of Fisher control valves and Rosemount transmitters. Fisher is the world leader in control valves, so the opportunities for you to call have really gone up. When things were booming, you were lucky to get a quote out of a Fisher rep in two weeks, let alone any delivery. The warranty on the control valves will be the same as on remanufactured safety valves: two years on workmanship and parts.

We've also added Straval to our product line. They are big in safety valves, regulators, reducing valves and back pressure valves in exotic materials, like stainless steel, Alloy 20, Monel, and Hastelloy.

We've had the Watson McDaniel line for some time, and we also handle drip pan elbows, temperature and pressure safety valves, and pilot-operated safety valves.

We're doing this for our most important partners – our customers. We receive a lot of emails telling us how much we are appreciated, and many of you have asked that we handle everything. So there you go. It's not everything, but it's a good start.

My other big news is we will be moving in about a year. We bought seven acres to build an 80,000 sq. ft. building with room to add an additional 35,000 sq. ft. if we need it.

Our 45,000 sq. ft. building is stuffed, and we are looking forward to having a state-of-the-art facility with two 1,500 psig boilers, plus an air and liquid stand that is good up to 8,000 psig. Our new facility will be second to none. The floor is going to be so clean you can eat off of it. We might even have time to ship a few valves.

All of this couldn't have happened without your loyalty. And if we haven't said it enough, thank you. Thank you for being our partners.

Allen Tanis



If you're looking for more business, make our Service Center your first stop.

With no outside sales people, our repair service center is dependent on you. It's designed to build your business by keeping your customer's safety and relief valves at peak operating efficiency.

In addition to an experienced, skilled staff, North American's Service Center is equipped to handle any safety valve repair. NASVI has the specifications for nearly every safety valve ever made – allowing technicians to make repairs to exact specifications. The center has six lathes on site, so technicians can restore tolerances on existing parts in quick order. If a part cannot be restored, it can generally be replaced from our extensive parts inventory.

Once repairs are complete, valves are tested and then set at one of six, fully-

equipped test stations. The boiler is on everyday for testing steam valves. It's always ready, allowing us to set and ship your valves fast.

Over the years, our Service Center has proven popular with maintenance managers. It allows the plant to have their valves repaired, serviced and set quickly, which minimizes downtime. They also like it because it saves them money.

Our repair service includes updating the valve to the latest design standard when necessary. All valves serviced in our repair facility carry a one-year standard

warranty. North American holds ASME's V and UV stamps and National Board's NB and VR stamps.

It has always been a point of pride for the staff in the Service Center to get valves set, tested and out the door ahead of the requested ship date.

At North American's Service Center, you can maximize your business while saving your customer both time and money. Make our Service Center your service center. Just one call will provide quick solutions to all your repair needs. An application engineer will work directly with you to customize a program to meet your customer's needs.



Recommend Remanufactured Valves with Full Confidence.

It's a growing alternative for customers looking to save money and cut downtime.

When your customer mentions budgets are tight, suggest the solid alternative. A remanufactured valve from North American. Your customer will be back in production faster ... for fewer dollars ... with full confidence. Think of the times you've missed a valve sale because of price, availability or delivery. Now you can offer that customer a choice – a

solid, safe and sensible choice. The remanufactured alternative.

And offering remanufactured valves will increase your sales!

BEFORE

AFTER



Introducing the latest addition to NASVI's line of products. Remanufactured Fisher® and Rosemount® control valves and regulators.

For many years, Fisher® has been the industry-leading manufacturer of control valve solutions. NASVI is excited to now offer our customers the Fisher® line of control valves and regulators as a remanufactured alternative.

This remanufactured alternative will help your customers to reduce plant maintenance costs, lower capital requirements, trim costs of regulatory compliance, and increase process availability. The valves and regulators are backed by the same two-year warranty as NASVI's remanufactured safety valves.

We are proud to bring you the full product line of Fisher® control valves and regulators. Give us a call today at 800-800-8882 to learn more. Our Application Engineers are happy to help.



Remanufactured Fisher® Control Valves

- E-Body & Sliding Stem Valves:
ED, ES, ET, EZ, EWD, EWS, EWT, HPD,
HPS, HPT, YD, YS, CE, CP
- Actuators:
470, 513, 585, 585C, 657, 667
- Butterfly Valves:
7600, 7800, 8500 Series, 9500
- Ball Valves:
V100, V150, V200, V300, V500
- Rotary Valve Actuators:
480, 1051, 1052, 1061, 1066
- Other Valves and Actuators Available



Remanufactured Fisher® Regulators

- 95 Series, 98 Series

Vortex & Magnetic Flow Systems

- Remanufactured Rosemount®:
8700 Series Flow Tubes; 8800 Vortex Flow Meters;
8712 Transmitters
- Foxboro®:
8000, 2800 Series Flow Tubes; E96, IMT25, IMT96
Transmitters, 83 & 84 Series Vortex Flowmeters

Diaphragm Seals & Capillary Systems

- Seal Types:
Flanged, Threaded, Extended,
Pancake/Paddle, Sanitary
- Typical Fill Fluids:
DC200®, Syltherm 800®,
Inert, Neobee® M20, DC 704®,
Syltherm XLT®
- Wetted Materials:
Stainless Steel, Monel®, Hastelloy®, Tantalum



Remanufactured Positioners

- Fieldvue® (Remanufactured):
DVC6000, 3582, 3582i, 3610J, 3620J

I/P Transducers

- 546, 846, 3311

Electronic Transmitters-Pressure

- Remanufactured Rosemount®:
3051, 1151
- Foxboro®:
IA Series: IDP10, IAP10/20, IGP10/20
- Honeywell®:
ST3000 Series, 100, 900



Electronic Transmitters-Temperature

- Remanufactured Rosemount®:
3144D, 3144PD, 444

Pneumatic Transmitters

- Foxboro®:
11DM, 11GM, 13A, 13H, 13F, 13FE, 15A, 44, 45P,
13DMP, 13DEMP, 14Az

Controllers & Recorders

- Remanufactured Fisher®:
4150, 4160, 2500 Series
- Foxboro®:
130, 120, 40P, 40M, 43AP,
52A, 54, 58, 760, 761, E20S
- Moore®:
352 Single Loop

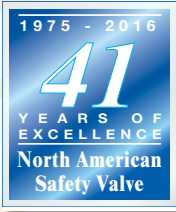
Remanufactured Micro Motion®

- 1700/2700, RFT9739





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If we mailed this to someone that is no longer at this address, please email us at:
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Thanks for your help!



North American Safety Valve is your single source for all your safety and relief valve needs.

Call us for assistance. We are here to help. Our goal is to make it easy for you to profit from the sales of safety and relief valves. Our expertise comes from taking care of our customers for 41 years.

We are focused. The sole responsibility of your dedicated applications engineer is to take care of your requirements. We will help you with sales planning, product selection and after-sale service when needed.

Our commitment is to you. If you need a part or require maintenance assistance, we have the experience and knowledge to solve your problem and get you up and running fast.

Our valuable advice is free and as close as your phone. Simply call **1-800-800-8882** or visit us on the web at **www.nasvi.com**.



North American Safety Valve Industries, Inc.

Your total source for all lines of:

- New Safety Valves
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- Repair Services
- Replacement Parts
- Reset Services
- On-site Repairs

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